



tsaADVET has been providing document management solutions since 1989. The companies' flagship product is Falcon/DMS®, our own EDMS product. Developed by tsaADVET, Falcon/DMS today provides enterprise-wide control over both documents and plotting for some of the world's largest engineering organizations. More precisely, Falcon/DMS is now capable of managing documents over the internet as well as within the client-server architecture.

Falcon/DMS is the core product of *tsaADVET's* document management offerings. Falcon/DMS offers a comprehensive and flexible solution to most document management challenges while remaining easy to implement, configure, and use. Falcon/DMS technology offers a complete solution for any WAN/LAN or web-based office automation effort. Whether the focus is on general document or CAD document control, high volume reprographics, scanning, or document vaults, Falcon/DMS provides a robust solution.

The **Falcon/WebSuite** is a set of three Microsoft IIS-based extensions for the Falcon/DMS Engineering Document Management System that, depending on the extension installed, provides view or modify access to documents through a Web browser over intranets, extranets, and the Internet, and allows you to perform tasks that otherwise fall on the webmaster, network administrator, and programming staff. The Falcon/WebSuite comprised of **Falcon/SVP**, **Falcon/Post** and **Falcon/Enterprise**, can be configured to use either java applets or plug-in technology to enable the browser-based viewing and/or checkout of selected documents and has been certified for a number of web publishing engines.

Falcon/Deliver! is a document 'packaging' application that overlays standard Falcon/DMS and is used to define document sets, capture database information for those documents, and create customized searching and viewing interfaces. The complete 'package' is then transferred to a CD or DVD for distribution or archiving. The resultant dataset includes a license-free copy of Falcon/DMS for offline document searches

Falcon/Indexer streamlines the process of creating database records for electronic documents with easy-to-use indexing and management tools. Designed to facilitate 'heads up' indexing, the Falcon/Indexer interface integrates an image viewing area with data entry tabs, thereby enabling a user to examine images as closely as required while entering metadata from the same application window.

tsaADVET

4722 Campbells Run Road
Pittsburgh, PA 15205
(412) 787-0980
www.tsa.advet.com

PRODUCT PRICE LIST - July 2003

Product	Annual Support			Part #
	List Price	Standard	Platinum	
Falcon/DMS Starter Kit - Required Server Licensing	\$10,000	\$2,000	\$2,700	F/DMS-001
Falcon/DMS Windows Client In-Process License with TIFF viewer (Prices are per seat)				F/DMS-002
1-4 user licenses	\$695	\$100	\$135	
6-9 user licenses	\$595	\$100	\$135	
10-49 user licenses	\$495	\$100	\$135	
50-149 user licenses	\$470	\$100	\$135	
150-299 user licenses	\$445	\$100	\$135	
300-499 user licenses	\$420	\$100	\$135	
500-749 user licenses	\$395	\$100	\$135	
750 + user licenses	\$375	\$100	\$135	
Falcon/DMS Windows Client In-Process License with expanded viewer (Prices are per seat)				F/DMS-003
1-4 user licenses	\$895	\$140	\$189	
6-9 user licenses	\$795	\$140	\$189	
10-49 user licenses	\$695	\$140	\$189	
50-149 user licenses	\$670	\$140	\$189	
150-299 user licenses	\$645	\$140	\$189	
300-499 user licenses	\$620	\$140	\$189	
500-749 user licenses	\$595	\$140	\$189	
750 + user licenses	\$575	\$140	\$189	
Falcon/DMS Windows Client Reviewer License with TIFF viewer (Prices are per seat)				F/DMS-004
1-4 user licenses	\$495	\$60	\$81	
6-9 user licenses	\$395	\$60	\$81	
10-49 user licenses	\$295	\$60	\$81	
50-149 user licenses	\$270	\$60	\$81	
150-299 user licenses	\$245	\$60	\$81	
300-499 user licenses	\$220	\$60	\$81	
500-749 user licenses	\$195	\$60	\$81	
750 + user licenses	\$175	\$60	\$81	
Falcon/DMS Windows Client Reviewer License with expanded viewer (Prices are per seat)				F/DMS-005
1-4 user licenses	\$695	\$100	\$135	
6-9 user licenses	\$595	\$100	\$135	
10-49 user licenses	\$495	\$100	\$135	
50-149 user licenses	\$470	\$100	\$135	
150-299 user licenses	\$445	\$100	\$135	
300-499 user licenses	\$420	\$100	\$135	
500-749 user licenses	\$395	\$100	\$135	
750 + user licenses	\$375	\$100	\$135	

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Falcon/SVP	\$25,000	\$5,000	\$6,750	F/SVP-001
Falcon/Post (Requires Falcon/SVP - licences are 4 hour concurrent use)				F/POST-001
10 user license	\$10,000	\$2,000	\$2,700	
25 user license	\$22,000	\$4,400	\$5,940	
50 user license	\$38,800	\$7,760	\$10,476	
100 user license	\$68,000	\$13,600	\$18,360	
400 user license	\$211,000	\$42,200	\$56,970	
Falcon/Enterprise (Requires Falcon/SVP - licenses are 4 hour concurrent use)				F/ENT-001
10 user license	\$12,500	\$2,500	\$3,375	
25 user license	\$27,500	\$5,500	\$7,425	
50 user license	\$48,500	\$9,700	\$13,095	
100 user license	\$85,000	\$17,000	\$22,950	
400 user license	\$264,000	\$52,800	\$71,280	
Falcon/Deliver!	\$12,500	\$2,500	\$3,375	F/DEL-001
Falcon/Indexer	\$10,000	\$2,000	\$2,700	F/IND-001
Falcon/FTSR (Full Text Search and Retrieval)	\$10,000	\$2,000	\$2,700	F/FTSR-001
Falcon/Sentry Workflow System (Workflow Engine required then add modules as needed)				
Workflow Engine	\$10,000	\$2,000	\$2,700	F/STRY-001
Export	\$3,000	\$600	\$810	F/STRY-002
Rendition	\$5,000	\$1,000	\$1,350	F/STRY-003
E-mail	\$2,000	\$300	\$405	F/STRY-004
Thumbnail	\$2,000	\$300	\$405	F/STRY-005
Replicate	\$2,000	\$400	\$540	F/STRY-006
Watermark	\$2,000	\$300	\$405	F/STRY-007
Approval	\$3,000	\$600	\$810	F/STRY-008
Rention	\$3,000	\$600	\$810	F/STRY-009
DGN Conform Management	\$2,000	\$400	\$540	F/STRY-010

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OEM Products (tsaADVET is licensed to resell as part of Falcon/DMS solutions)				
Pangaea WebDgn	\$4,500	\$1,500	\$2,025	
AutoVue - single user license	\$395	\$79	\$106	
AutoVue - 5 user license	\$1,481	\$296	\$400	
AutoVue - 10 user license	\$2,765	\$535	\$722	
AutoVue - 25 user license	\$6,221	\$1,244	\$1,680	
AutoVue - 50 user license	\$11,455	\$2,291	\$3,093	
AutoVue - 100 user license	\$20,935	\$4,187	\$5,652	
Microsoft SQL Server 2000	\$146	\$30	\$39	
Consulting Services (services are quoted both as hourly and daily)	Hourly	Daily		
Project Manager	\$200	\$1,600		
Database Analyst	\$200	\$1,600		
Senior Analyst	\$156	\$1,250		
Programmer Analyst	\$125	\$1,000		
Training Instructor	\$125	\$1,000		
Installation Analyst	\$125	\$1,000		